

SMB LEASING PLC

INTERIM REPORT

QUARTER ENDED 31ST MARCH 2013

SMB LEASING PLC
STATEMENT OF COMPREHENSIVE INCOME - COMPANY

For the Period Ended	3 Months ended 31st March 2013	3 Months ended 31st March 2012	Change
	Rs.	Rs.	%
Interest income	45,711,350	25,434,764	79.72
Interest expenses	-13,085,123	(8,815,609)	48.43
Net interest income	32,626,226	16,619,155	96.32
Fee and commission income	1,411,883	1,402,149	0.69
Fee and commission expenses			
Net fee and commission income	1,411,883	1,402,149	0.69
Net gain/(loss) from trading	-	-	
Net gain/(loss) from financial instruments designated at fair value through profit or loss	-	-	
Net gain/(loss) from financial investments	-	-	
Other operating income (net)	3,426,616	9,047,634	(62.13)
Total operating income	37,464,726	27,068,938	38.40
Impairment charges for loans and other losses	1,582,031	5,313,535	(70.23)
Net operating income	39,046,757	32,382,472	20.58
Personnel expenses	-9,982,999	(7,311,848)	36.53
Other expenses	-8,156,583	(8,147,533)	0.11
Operating profit before Value Added Tax (VAT)	20,907,176	16,923,091	23.54
Value Added Tax (VAT) on financial services	-1,585,681	(799,762)	98.27
Profit/(Loss) before income tax	19,321,495	16,123,329	19.84
Income tax expense	-	-	
Profit/(Loss) for the year	19,321,495	16,123,329	19.84
Other Comprehensive Income			
Actuarial Gains and Losses on Defined Benefit Plans			
Gains and Losses on re-measuring of Available-for-sale financial assets	-	-	
Tax Expense/(Income) relating to Components of Other Comprehensive Income			
Other Comprehensive Income/(Expense) for the Year, net of tax	-	-	
Total Comprehensive Income/(Expense) for the Year	19,321,495	16,123,329	19.84
Basic Earnings per share	0.01	0.01	

P.W.K.Roshan
Head of Finance

U Gautam
Chairman

M.S.I.Peiris
Executive Director

M. J. N. S. Fernando
CEO

Figures in brackets indicate deductions
The Above figures are provisional and subject to audit

SMB LEASING PLC
STATEMENT OF COMPREHENSIVE INCOME - GROUP

For the Period Ended	3 Months ended	3 Months ended	Change
	31st March 2013	31st March 2012	
	Rs.	Rs.	%
Interest income	45,711,350	25,434,764	79.72
Interest expenses	(13,085,123)	(8,815,609)	48.43
Net interest income	32,626,226	16,619,155	96.32
	-	-	
Fee and commission income	1,411,883	1,402,149	0.69
Fee and commission expenses	-	-	
Net fee and commission income	1,411,883	1,402,149	0.69
Net gain/(loss) from trading	-	-	
Net gain/(loss) from financial instruments designated at fair value through profit or loss	-	-	
Net gain/(loss) from financial investments	-	-	
	-	-	
Other operating income (net)	12,547,742	14,761,728	(15.00)
Total operating income	46,585,851	32,783,032	42.10
	-	-	
Impairment charges for loans and other losses	1,582,031	5,313,535	(70.23)
Net operating income	48,167,883	38,096,566	26.44
	-	-	
Personnel expenses	(16,111,945)	(11,482,654)	40.32
Other expenses	(10,130,049)	(10,351,342)	(2.14)
Operating profit before Value Added Tax (VAT)	21,925,888	16,262,570	34.82
	-	-	
Value Added Tax (VAT) on financial services	(1,585,681)	(799,762)	98.27
Operating profit after Value Added Tax (VAT)	20,340,207	15,462,808	31.54
	-	-	
Share of profit/(loss) of Associates (net of income tax)	(1,915,736)	(1,998,118)	(4.12)
Profit/(Loss) before income tax	18,424,471	13,464,690	36.84
	-	-	
Income tax expense	(300,000)	(55,000)	
Profit/(Loss) for the year	18,124,471	13,409,690	35.16
	-	-	
Other Comprehensive Income	-	-	
Actuarial Gains and Losses on Defined Benefit Plans	-	-	
Gains and Losses on re-measuring of Available-for-sale financial assets	-	-	
Tax Expense/(Income) relating to Components of Other Comprehensive Income	-	-	
Other Comprehensive Income/(Expense) for the Year, net of Taxes	-	-	
	-	-	
Total Comprehensive Income/(Expense) for the Year	18,124,471	13,409,690	35.16
	-	-	
Attributable to:			
Owners of the Parent	17,772,302	13,760,295	
Non-controlling interests	352,169	(350,605)	
	18,124,471	13,409,690	
	-	-	
Basic Earnings per share	0.01	0.01	

Figures in brackets indicate deductions.

P.W.K.Roshan
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Figures in brackets indicate deductions
The Above figures are provisional and subject to audit

SEGMENT REPORTING-GROUP

	Loans		Leasing		Treasury		Property/Investments		Eliminations/Unallocated		Consolidated	
	2013 Rs.'000	2012 Rs.'000	2013 Rs.'000	2012 Rs.'000	2013 Rs.'000	2012 Rs.'000	2013 Rs.'000	2012 Rs.'000	2013 Rs.'000	2012 Rs.'000	2013 Rs.'000	2012 Rs.'000
Revenue												
Interest	21,709,033	5,680,304	22,382,333	18,330,031	-	-	-	-	-	-	44,091,365	24,010,335
Exchange											-	-
Lease Income/Broking					-	-					-	-
Commissions & Fee Income	639,695	259,759	710,349	903,366	9,391,065	5,975,398					10,741,109	7,138,523
Other	1,910,614	1,905,622	2,121,640	6,627,203	806,245	1,916,958					4,838,500	10,449,783
Total Revenue from External Customers	24,259,342	7,845,685	25,214,322	25,860,601	10,197,310	7,892,356	-	-	-	-	59,670,974	41,598,641
Total Revenue	24,259,342	7,845,685	25,214,322	25,860,601	10,197,310	7,892,356	-	-	-	-	59,670,974	41,598,641
Segment result	7,585,487	2,997,989	8,423,301	10,003,121	2,900,940	1,263,879					18,909,728	14,264,988
Unallocated Income/Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Less Depreciation charged for the year	428,543	166,002	475,876	577,306	180,838	166,989					1,085,257	910,297
Profit from Operations	7,156,944	2,831,987	7,947,425	9,425,814	2,720,102	1,096,889	-	-	-	-	17,824,471	13,354,691
Income tax expense	-	-	-	-	(300,000)	(55,000)					(300,000)	(55,000)
Profit After Income tax	7,156,944	2,831,987	7,947,425	9,425,814	3,020,102	1,151,889	-	-	-	-	18,124,471	13,409,691
Minority Interest	-	-	-	-	-	-	-	-	-	-	-	-
Net Profit for the year	7,156,944	2,831,987	7,947,425	9,425,814	3,020,102	1,151,889	-	-	-	-	18,124,471	13,409,691
OTHER INFORMATION												
Segment assets	480,273,044	249,080,897	533,318,956	866,231,536	202,666,646	250,562,576					1,216,258,647	1,365,875,009
Less Accumulated Depreciation	(31,018,440)	13,470,162	(34,444,410)	46,845,339	(13,089,227)	13,550,290					(78,552,077)	(73,865,792)
Investment in Subsidiaries	12,750,000	12,750,000			-	-			12,750,000	12,750,000	-	-
Total Assets	524,041,483	248,360,735	567,763,367	819,386,197	215,755,874	237,012,286	-	-	12,750,000	12,750,000	1,294,810,724	1,292,009,217
Segment liabilities	134,456,033	64,931,216	149,306,633	225,812,045	56,738,044	65,317,465					340,500,711	356,060,726
Shareholders Funds	373,959,324	169,458,734	415,262,941	589,328,613	157,804,156	170,466,774					947,026,420	929,254,120
Minority Interest									7,283,593	6,694,371	7,283,593	6,694,371
Total liabilities	508,415,357	234,389,949	564,569,574	815,140,658	214,542,200	235,784,239	-	-	7,283,593	6,694,371	1,294,810,724	1,292,009,217

STATEMENTS OF CHANGES IN EQUITY
For the 3 Month Period Ended 31st March 2013

GROUP	Stated Rs.	Capital Rs.	Share Application Account Rs.	Statutory Reserve Fund Rs.	Reserve on IFA Rs.	Retained Profit / Loss Rs.	Total Share Holders' fund Rs.	Minority Interest Rs.	Total Equity Rs.
As at 01st January 2012		510,530,975	374,566,439	9,857,885	1,565,729	(15,607,588)	880,913,440	7,657,705	888,571,145
Impact on adopting SLFRS as at 01/01/2011						(102,609,155)	(102,609,155)		(102,609,155)
Impact on adopting SLFRS as at 01/01/2012						34,123,211	34,123,211		34,123,211
As at 01st January 2012 - After adopting SLFRS		510,530,975	374,566,439	9,857,885	1,565,729	(84,093,532)	812,427,496	7,657,705	820,085,201
Share Applications received (For Warrants)			33,966,700				33,966,700		33,966,700
Conversion of Warrants		408,533,139	(408,533,139)				-		-
Net Profit attributable to Shareholders						86,546,351	86,546,351	(726,280)	85,820,071
Transfer to Statutory Reserve Fund							-		-
Direct Cost of Share Issue						(3,686,427)	(3,686,427)		(3,686,427)
Transfer to IFA					2,697,967	(2,697,967)	-		-
As at 31st December 2012		919,064,114	-	9,857,885	4,263,696	(3,931,575)	929,254,120	6,931,425	936,185,545
As at 01st January 2013		919,064,114	-	9,857,885	4,263,696	(3,931,575)	929,254,120	6,931,425	936,185,545
Net Profit/ (Loss) for the year						17,772,302	17,772,302	352,169	18,124,471
Transfer to IFA					1,124,815	(1,124,815)	-		-
As at 31st March 2013		919,064,114	-	9,857,885	5,388,511	12,715,912	947,026,422	7,283,594	954,310,016

For the 3 Month Period Ended 31st March 2013

SMB PLC	Stated Rs.	Capital Rs.	Share Application Account Rs.	Statutory Reserve Fund Rs.	Reserves on IFA Rs.	Retained Profit / Loss Rs.	Total Share Holders' fund Rs.
As at 01st January 2012		510,530,975	374,566,439	9,857,885	1,565,729	(44,202,939)	852,318,089
Impact on adopting SLFRS as at 01/01/2011						(102,609,155)	(102,609,155)
Impact on adopting SLFRS as at 01/01/2012						28,076,031	28,076,031
As at 01st January 2012 - After adopting SLFRS		510,530,975	374,566,439	9,857,885	1,565,729	(118,736,063)	777,784,965
Share Applications received (For Warrants)			33,966,700				33,966,700
Conversion of Warrants		408,533,139	(408,533,139)				-
Net Profit/ (Loss) for the year						95,756,527	95,756,527
Other comprehensive income (net of tax)						(1,698,449)	(1,698,449)
Direct Cost of Share Issue						(3,686,427)	(3,686,427)
Transfer to IFA					2,697,967	(2,697,967)	-
As at 31st December 2012		919,064,114	-	9,857,885	4,263,696	(31,062,379)	902,123,316
As at 01st January 2013		919,064,114	-	9,857,885	4,263,696	(31,062,379)	902,123,316
Net Profit/ (Loss) for the year						19,321,495	19,321,495
Transfer to IFA					1,124,815	(1,124,815)	-
As at 31st March 2013		919,064,114	-	9,857,885	5,388,511	(12,865,699)	921,444,811

The Accounting Policies and the Notes form an integral part of these financial statements.

Comparatives are based on the Annual Audited figures

Figures in brackets indicate deductions.

SMB LEASING PLC
STATEMENT OF FINANCIAL POSITION

AS AT	GROUP		SMB LEASING PLC	
	31st March 2013 Rs.	31st December 2012 Rs.	31st March 2013	31st December 2012
ASSETS				
Cash and cash equivalents	20,837,760	12,437,572	19,897,651	10,360,221
Balances with central banks	-	-	-	-
Placements with banks	103,403,740	109,033,356	101,403,740	109,033,356
Derivative financial instruments	-	-	-	-
Financial assets held-for-trading	-	-	-	-
Financial assets designated at fair value through profit or loss	1,649,497	1,649,497	-	-
Loans and receivables to banks	-	-	-	-
Loans and receivables to other customers	905,534,472	910,654,889	908,054,472	913,234,889
Financial investments – available-for-sale	7,837,528	6,953,485	3,928,299	3,193,154
Financial investments – held-to-maturity	2,715,822	2,644,932	-	-
Investments in subsidiaries	-	-	12,750,000	12,750,000
Investments in associates and joint ventures	155,022,637	156,701,317	125,561,238	125,561,238
Property, plant and equipment	18,384,050	12,293,298	17,694,001	11,591,961
Intangible assets	14,646	17,575	-	-
Investment properties	40,173,277	41,590,152	33,120,400	34,537,275
Deferred tax assets	637,417	637,417	-	-
Other assets	38,599,878	37,395,727	34,602,646	34,901,832
Total assets	1,294,810,724	1,292,009,217	1,257,012,447	1,255,163,926
LIABILITIES				
Due to banks	30,468,650	34,465,511	30,468,650	34,465,511
Derivative financial instruments	-	-	-	-
Financial liabilities held-for-trading	-	-	-	-
Financial liabilities designated at fair value through profit or loss	-	-	-	-
Due to other customers	212,192,756	224,628,752	212,192,756	224,628,752
Other borrowings	49,578,162	49,693,253	49,578,162	49,693,253
Current tax liabilities	795,558	299,061	-	-
Deferred tax liabilities	-	-	-	-
Other liabilities	47,465,586	46,974,149	43,328,072	44,253,094
Due to subsidiaries	-	-	-	-
Subordinated term debts	-	-	-	-
Total liabilities	340,500,711	356,060,726	335,567,639	353,040,610
EQUITY				
Assigned capital	919,064,114	919,064,114	919,064,114	919,064,114
Statutory reserve fund	9,857,884	9,857,884	9,857,884	9,857,884
Retained earnings	12,715,912	(3,931,573)	(12,865,700)	(31,062,377)
Other reserves	5,388,511	4,263,696	5,388,511	4,263,696
Total equity	947,026,420	929,254,120	921,444,808	902,123,316
Minority	7,283,593	6,694,371	-	-
Total equity	954,310,014	935,948,491	921,444,808	902,123,316
Total equity and liabilities	1,294,810,724	1,292,009,217	1,257,012,447	1,255,163,926
Net Assets Per Ordinary Shares Rs.	0.52	0.51	0.51	0.50

Comparatives are based on the Annual Audited figures
Figures in brackets indicate deductions
The Above figures are provisional and subject to audit

P.W.K.Roshan
Head of Finance

U Gautam
Chairman

M.S.I. Peiris
Executive Director

M. J. N. S. Fernando
CEO

15th May 2013

There has not been a significant change in the nature of the Contingent Liabilities which were disclosed in the Annual Report for the year ended December 31, 2011

CASHFLOW STATEMENTS

For the 3 Months Ended 31st March 2013	Group		SMB PLC	
	2013 Rs.	2012 Rs.	2013 Rs.	2012 Rs.
Cash Flow from Operating Activities				
Interest Received	44,583,321	25,556,883	44,583,321	25,556,883
Interest Payments	(13,085,123)	(12,713,469)	(13,085,123)	(12,713,469)
Fees and Commission Receipts	13,959,625	16,163,877	4,838,500	10,449,783
Profits from Other Operating Activities				-
Cash Payments to Employees and Suppliers	(25,821,550)	(21,827,278)	(17,975,505)	(16,161,787)
Net Profit before Changes in Operating Assets	19,636,272	7,180,013	18,361,192	7,131,410
Funds Advanced to Customers / Colletion Other Assets	8,231,718 (2,488,610)	(180,997,334) (1,619,259)	8,231,718 (613,140)	(180,997,334) (2,064,188)
Cash Generated from Operations	25,379,380	(175,436,580)	25,979,770	(175,930,112)
Tax Paid	(1,687,312)	(574,857)	(1,687,312)	(519,857)
Gratuity Paid	(70,000)	-	(70,000)	-
Net Cash used in Operating Activities	23,622,068	(176,011,437)	24,222,458	(176,449,969)
Cash Flow from Investing Activities				
	-	-	-	-
Sale of shares in Subsidiary Companies	-	-	-	-
Proceeds from Sale of Held to Maturity Investments	144,932	-	-	-
Net (Increase)/Decrease in Financial Assets at Fair Value Through Profit or Loss	- 7,411	-	-	-
Net (Increase)/Decrease in Other Non Dealing Investments	-	-	-	-
Purchase of Property, Plant & Equipments	(667,676)	(920,969)	(575,526)	(322,686)
Proceeds from Disposal of Property, Plant & Equipments Intangible Assets	- -	-	-	-
Purchase / Sale of Investment Properties	-	(2,852,877)	-	-
Sales Proceeds of Investment Properties	-	-	-	-
Net Cash from/(Used in) Investing Activities	(515,333)	(3,773,846)	(575,526)	(322,686)
Cash Flow from Financing Activities				
Increase/(Decrease) in Debentures	(210,000)	(431,000)	(210,000)	(431,000)
Increase/(Decrease) in Liabilities	(8,589,305)	3,236,351	(9,992,260)	3,768,035
Increase/(Decrease) in Other Borrowings	(12,225,996)	(72,518,293)	(12,225,996)	(72,518,293)
Proceed from Issue of Shares				
Proceed from Exercise of Warrants		33,966,700		33,966,700
Share issue expenses				
Dividend Paid				
Net Cash from / (used in) Financing Activities.	(21,025,301)	(35,746,242)	(22,428,256)	(35,214,558)
Net Increase or (Decrease) in Cash and Cash Equivalents	2,081,433	(215,531,525)	1,218,675	(211,987,213)
Cash and Cash Equivalents at the beginning of the year	116,185,417	365,980,840	114,108,066	357,907,465
Cash and Cash Equivalents at the end of the year	118,266,850	150,449,315	115,326,741	145,920,252
Reconciliation of Cash and Cash Equivalents				
Cash and Short Term Funds	124,241,500	150,449,315	121,301,391	145,920,252
Bank Overdraft	(5,974,650)		(5,974,650)	-
	118,266,850	150,449,315	115,326,741	145,920,252

The Accounting Policies and the Notes form an integral part of these financial statements.

Figures in brackets indicate deduction

Notes to the financial Statements

- 1 There has not been a significant change in the nature & value of the Contingent Liabilities which were disclosed in the Annual Report for the year ended 31st December 2011.
- 2 The same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements and amended as required by the Sri Lanka Accounting Standards (SLFRSs and LKASs) applicable from 1st January 2013, laid down by the Institute of Chartered Accountants of Sri Lanka.
- 3 No circumstances have arisen since the Balance Sheet date, which would require adjustments or disclosure of material events subsequent to the interim period, in the financial statements.
- 4 The market price per share (Ordinary Voting) as at 31st March 2013, as quoted by the CSE was Rs. 0.90. The Highest & Lowest values recorded during the quarter were Rs. 1.10 and Rs. 0.70 respectively.
- 5 The market price per share (Ordinary Non Voting) as at 31st March 2013, as quoted by the CSE was Rs. 0.40. The Highest & Lowest values recorded during the quarter were Rs. 0.50 and Rs. 0.30 respectively.
- 6 There are 1,191,766,772 Voting Ordinary Shares and 614,066,101 Non Voting Ordinary Shares.
- 7 The consolidated opening balances as at 01.01.2013 are based on the unaudited accounts of SMB Money Brokers Pvt. Ltd., SMB Real Estate Ltd., and SMB Securities Pvt. Ltd.
- 8 For the 3 months ended 31st March 2013, the Financial Statements of SMB Real Estate Ltd. were not available. Accordingly it was not incorporated and accounted for.

SMB Leasing PLC
Directors Shareholding as at 31/03/2013

Name	No of Voting Shares	No of Non Voting Shares
Mr. U Gautam	-	-
Mr. MSI Peris	24	-
Mr. GCB Ranasinghe	-	-
Mr. JC Korale	-	-
Dr. T Senthilverl	270,583,748	-
Mr.SNP Palihena	-	-
Mr.HRS Wijeratne	194,882,451	-

Spouses & Children Under 18 years of Directors

Name	No of Voting Shares	No of Non Voting Shares
Mrs. M Gautam	-	-
Mrs. V Peris	-	-
Mast. Sandesh Peiris	-	-
Mrs. EC Ranasinghe	-	-
Mrs. CG Korale	-	-
Mrs. M Y Senthilverl	-	-
Mrs. A Palihena	-	-
Mrs. K A G T De Silva	-	-
Mr. Ravi Shahan Wijeratne	-	-
Mr. Roshan Sachin Wijeratne	-	-
Mr. Rahul Shanaka Wijeratne	-	-
Mr. Rishi Sajin Wijeratne	-	-

CEO, Spous & Children under 18

Name	No of Voting Shares	No of Non Voting Shares
Mr. MJSN Fernando	3,940	-
Mrs. KLC Guneratne	-	-
Mast MET Fernando	-	-

Computation of % of Public Shareholding 31/03/2013 - Voting Share

Issued share Capital	1,191,766,772
Directors Shareholding	465,466,223
Spouses & Children of Directors	-
CEO, Spous & Children under 18	3,940
Over 10% Holding	-
Public Holding	<u>726,296,609</u>
Public Holding %	<u>60.94%</u>

Computation of % of Public Shareholding 31/03/2013 - Non Voting Share

Issued share Capital	614,066,101
Parent Company	-
Directors Shareholding	-
Spouses & Children of Directors	-
Public Holding	<u>614,066,101</u>
Public Holding %	<u>100.00%</u>

TOP TWENTY SHAREHOLDERS**ORDINARY VOTING**

Name	31st March 2013	
	No of Shares	%
Dr. T Senthilvel	208,000,000	17.45%
Mr. H R S Wijeratne	194,882,451	16.35%
Standard Chartered Bank Singapore S/A HL Bank Singapore	61,966,100	5.20%
Seylan Bank PLC/ Dr. T. Senthilvel	48,583,748	4.08%
Ms. S. A. Fernando	48,004,878	4.03%
Mr. W K V M Fernando	44,841,380	3.76%
Mrs. K W S H Fernando	41,914,378	3.52%
Ms. W N C Fernando	32,321,398	2.71%
Sinharaja Hills Plantation (Pvt) Ltd	20,346,863	1.71%
Seylan Bank PLC/ J Dewage	15,957,030	1.34%
Mr. R. Gautam	14,490,000	1.22%
National Development Bank PLC/ Dr. T. Senthilvel	14,000,000	1.17%
Mr. A Sithampalam	12,880,242	1.08%
Andaradeniya Estate (Private) Limited	12,270,674	1.03%
Associated Electrical Corporation Limited	11,300,000	0.95%
Mr. L D Wickramasinghe	10,000,000	0.84%
First Capital Markets Limited/ Mr. M A U Gnanathilaka	9,160,249	0.77%
Mr. H K Pushpakumara	8,079,577	0.68%
Ms. D D J Lokuge	6,026,612	0.51%
Mr S P Kannangara	6,000,000	0.50%
	821,025,580	68.89%

ORDINARY NON VOTING

Name	No of Shares	%
1 Mr. R Gautam	23,300,080	3.79%
2 Mr KEH De Alwis	20,549,648	3.35%
3 Seylan Bank PLC/Jayantha Dewage	14,521,480	2.36%
4 Waldock Mackenzie Ltd / Mr. SA Gulahusein	11,429,880	1.86%
5 Mr.C Nayagam	9,500,000	1.55%
6 Mr.MLA Benedict	8,895,000	1.45%
7 Mr. BL Jayaratne	8,503,700	1.38%
8 Mr.JAW Victoria	6,771,200	1.10%
9 Mr.HK Pushpakumara	6,236,000	1.02%
10 Dr.SK Shanmugam	6,091,309	0.99%
11 Waldock Mackenzie Ltd / Mr.Lalin Tusith Samarawickrama	6,000,000	0.98%
12 Mr.WJD Benedict	5,100,000	0.83%
13 Mr. J J Ravindran	5,040,000	0.82%
14 Dr.D Rajakanthan	5,000,000	0.81%
15 Mrs.Nalika Padmasiri	4,934,100	0.80%
16 Mr.S Abishek	4,869,460	0.79%
17 Mr SD Dinakarage	4,500,000	0.73%
18 Dr. CA Twerenbold	4,313,800	0.70%
19 Miss S Durga	4,037,000	0.66%
20 Green Olive Investment (Pvt)Ltd	3,900,000	0.64%
TOTAL	163,492,657	26.62%